



Dear Valued customers

Starting 3/1/2023 will have some price changes to battle the increasing operating costs we are incurring. We are sympathetic to all our customers and understand we have all been affected by inflation. We have not increased our costs in over 2 years but we can no longer continue to absorb all the increases across the board.

To help lighten the increase in our slaughter fee we will be keeping the heart and tongues off the animals processed. If you wish to keep your heart and tongue you may, but you will be charged an additional \$25.00 per beef or \$5.00 per hog. You must also make us aware of this choice at time of slaughter so the carcass(s) will have this noted on their kill sheet and the heart and tongue will be added to the carcass' hot weight. Whether you choose to take the liver and tail or not take them, this will not affect the slaughter fee.

As many may be aware Lehigh Valley Meats is undergoing a major renovation. There seems to be many rumors going around about the future of our company. We would like to squash any such rumors by saying we plan to continue to offer the same services we currently offer. With this expansion it will allow us offer even more services in the future. Customers will be pleased to see that there will be snack sticks and other Ready To Eat (RTE) offerings coming toward the middle end of 2023. The construction project is to allow us a better/more efficient operation and better areas for our team members, customers, and livestock. It is part of the legacy of Lehigh Valley Meats.

I would like to take this time to thank our customers. We have been blessed. I understand that change is not always easy but necessary to allow us the opportunity to better serve members of the agriculture community.

Respectfully

Bub Herfurth